

ESSENTIAL RESOURCE GUIDE: Social Media 101

WHAT IS SOCIAL MEDIA?

According to <u>Wikipedia</u>, Social Media refers to the **online tools and platforms** that people use **to share** opinions, insights, experiences, and perspectives with each other.

- ✓ View this video for an easy to understand explanation of Social Media.
- ✓ Statistics & Demographics: Flowtown, Ages, Rapleaf 2008, Avvoblog, Stats around the world
- ✓ Social Media Industry Report

GETTING STARTED

- ✓ Guide to the <u>Dos and Don'ts</u> of Social Media.
- ✓ Articles to check out: For Those Who Don't Want to Waste Time, 12 Social Media Secrets
- ✓ Case Studies of successful Social Media use in business.

EXPERTS TO FOLLOW

- ✓ Social Media Examiner
- √ www.chrisbrogan.com
- √ http://danzarrella.com
- ✓ http://www.chrisg.com

AUTOMATION TOOLS

- ✓ www.pingomatic.com Ping your blog to many of the Bookmarking sites & search engines.
- √ http://twitterfeed.com Post your blog or any RSS Feed automatically to Twitter.
- √ http://ping.fm Post across multiple sites, can automate postings.
- ✓ <u>www.friendfeed.com</u> One place to see all your friends' activities.



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SOCIAL MEDIA SITES

The Big 3:

- ✓ **LinkedIn**: Business networking, popular with CEOs and job seekers. <u>www.linkedin.com</u>
- ✓ **Facebook**: Personal networking with a quickly growing business use. Great for reaching consumers in the general public and the younger generation. www.facebook.com
- ✓ **Twitter**: Mix of business and personal networking. Increasingly used in searches for keywords, for real-time news and events and for customer service. www.twitter.com

Niche Social Networking Sites:

- ✓ ActiveRain: Real estate industry and those supporting it. www.ActiveRain.com
- ✓ Etsy: Artists and Crafters. <u>www.etsy.com</u>
- ✓ General Business-focused sites: <u>www.xing.com</u>, <u>www.jigsaw.com</u>, <u>www.ryze.com</u>
- ✓ **GreenVoice:** Environmentally minded individuals and businesses. <u>www.greenvoice.com</u>
- ✓ **Meetup:** Social and Business events centered around local areas. www.meetup.com
- ✓ MySpace: Geared to the younger generation and those in creative arts industries. www.MySpace.com
- ✓ **TappedIn**: Education professionals. <u>www.tappedin.org</u>
- ✓ WritersCafe: Authors. www.writerscafe.org
- ✓ Yelp: Business reviews by consumers. <u>www.yelp.com</u>

Other Types of Social Media:

- ✓ Articles: www.eZineArticles.com, www.HubPages.com, www.Squidoo.com
- ✓ **Blogging:** What is a blog; Common Craft video; Help choosing a platform (www.wordpress.org, www.blogger.com, www.wordpress.com).
- ✓ **Media Sharing:** <u>www.YouTube.com</u> (video), <u>www.vimeo.com</u> (video), <u>www.flickr.com</u> (photo), <u>www.last.fm</u> (music), <u>www.reverbnation.com</u> (music), <u>www.ustream.tv</u> (livecast)
- ✓ **Podcasting:** What is Podcasting <u>video</u>; <u>www.blogtalkradio.com</u>, <u>www.podcastalley.com</u>
- ✓ Social Bookmarking: What is Social Bookmarking video; www.digg.com, www.stumbleupon.com, http://delicious.com



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TERMS TO KNOW

Avatar: A graphical image or likeness of a person, replacing a photo of the author.

Blog: A website with dated articles and other content or media. Readers may usually comment on the posts.

Bookmark: Saving a website address for later viewing, either in a special menu of a browser or on a social bookmarking site where others may view, rate, and comment on your bookmarks.

Categories: A way of organizing the content of a Social Media site. Categories are generally broad-level topics and are largely used on blogs to make it easier for readers to find content based on subjects.

Comments: A place for readers to provide written feedback and thoughts on a post – all other readers can then see the comment.

Content: Any meaningful material you might post online including articles, commentaries, videos and photos.

Domain Name or URL: The identifying name of an internet site. For example: www.CreativeAssistants.com

Entry or Post: An individual post or article published on a blog. Each of these entries, while appearing in an index, are also web pages unto themselves.

Feed: An automatic way of reading or receiving updates on RSS enabled sites such as blogs. Feeds may deliver a compilation of a blog or website's posts via email or by using a special Feed-reader website such as Google Reader.

Forum: A discussion area on a website, often restricted to members of that site.

Friends: Those profiles on a Social Networking site whom you have linked to or given permission to connect with you.

Hits: A measurement used in Web analytics, a "hit" is often defined as *any request* for a file from a Web server.

Keyword: The word that a user enters into a search engine to gather information on.



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Link: An element on a web page or blog that can be clicked on to move on to another page or another section of the same page.

Post: An item of content on a blog, forum or other Social Networking site.

Profile: Public information posted on a site containing information about you or your business. You may be able to restrict who can view certain pieces.

RSS: "Really Simple Syndication", allows you to subscribe via a feed to content others post.

SEO: Acronym for Search Engine Optimization - It is the process of increasing the volume of traffic to a web site from search engines for targeted keywords. In our searches, the higher a site lists, the more searchers will visit that site.

Tags are keywords attached to a blog post, bookmark, photo or other item of content so you and others can find them easily through searches and aggregation. Tags can usually be freely chosen.

Viral Marketing: The definition is simple. It's a marketing campaign that is so compelling that people share it, so it spreads, like a virus

Web 2.0 is a term <u>coined by O'Reilly Media in 2004</u> to describe blogs, wikis, social networking sites and other Internet-based services that emphasize collaboration and sharing, rather than less interactive publishing (Web 1.0). It is associated with the idea of the Internet as platform.

Webhost (or "Host"): A company who provides physical computer space for your website files to reside, allows you to access and modify them, and enables users around the world to view your website.

Widget: A stand-alone application that can be embedded in a website or other application.